

GÜNTHER ILLERT

Strategy | Consulting | Coaching



With 25 years of professional experience and well over 100 transformation projects as a strategy consultant to leading companies, I know what it takes to deliver change and success in business. From the first idea to implementation. Ambition. Alignment of strategies and plans. Individuals and teams. Pragmatism and focus. This ... plus a lot more.

If you are looking for:

- A creative brainstormer with a positive, visionary and enthusiastic style
- A business-minded entrepreneur who challenges your ideas
- A strategic thinker with sound analytical and conceptual capabilities
- A bright communicator and facilitator with deep impact
- A results-driven coach who can free up enormous amounts of energy
- A solution-oriented pragmatist who rolls up his sleeves to get it done
- A true team player, "committed to help you succeed"
- An authentic leader who can build trustful relationships quickly
- A global networker with incredible reach
- A Life Sciences expert with a fresh perspective

HOW CAN I HELP YOU?

Günther Illert □

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STRATEGY COACH

25 years of professional work experience in international companies and education from leading academic institutions have formed my unique skill set. People that I have worked with appreciate my warm and empathetic leadership style that creates high levels of energy and encourages them to test unusual and sometimes adventurous ways. As a supportive and down-to-earth person, client success is my ultimate satisfaction.□

Work experience

- Since October 2013 Founder of HEALTHCARE SHAPERS, a network of independent minds who believe in patient-centered and meaningful innovation to create a sustainable healthcare. We create value by catalyzing change, using collaboration of experts to shape healthcare
- since July 2011 Strategy Coach, freelance consultant and independent advisor□□
- April 2010 - June 2011□ B-LUE Management Consulting GmbH
Managing Director
- Feb. 1992 - March 2010 □ Capgemini Deutschland GmbH (previously Gemini Consulting)
Vice President
Member of global Life Sciences sector leadership
Head of Life Sciences Central Europe
HR Director Capgemini Consulting D/CH
- Oct. 1987 - Dec. 1990 □ Jacobs Suchard, Bremen (now part of Kraft Foods)
Brand Manager
Marketing Research Manager

Education

- Jan. 1991 - Dec. 1991□ International Institute for Management Development
IMD, □Lausanne, Switzerland
MBA (Master of Business Administration)
- Oct. 1982 - March 1987 University of Passau, Germany
Dipl.-Kfm. (Business Administration)

Languages

- English (fluent), German (mother tongue), French (basic), Spanish (basic)

Personal

- Born 1962
- Married, father of three sons
- Long distance runner

BROAD AND DEEP EXPERIENCE

More than 100 consulting projects, ranging from large, complex transformation programs in international settings to highly specialized projects and interventions with individual coaching of senior executives.

Examples of projects include:

- Facilitator of a multi-stakeholder initiative with patient-associations, healthcare providers, payers and industry to address the challenges of demographic change and chronic illnesses in daily business life
- Initiator and facilitator of a European program with patient-associations, providers, payers, academia and pharmaceutical industry to accelerate patient's access to novel medications
- Global Post Merger Integration in Life Sciences, involving more than 120 consultants across five continents, yielding €300m+ annual benefits
- Strategy development for sustainable investments and innovation in African agriculture and food production
- European brand harmonization and cost reduction project in a global FMCG company
- Facilitation of a "Company Day" with 120 employees for a Scandinavian generic drug manufacturer to focus on capabilities and growth
- Development of an innovative Patient Management approach for a top five pharmaceutical company
- Global product launch planning for a new diabetes drug
- Preparation and facilitation of a two-day innovation session with 25 entrepreneurs to develop new business models in geriatric care
- Innovation management and R&D portfolio optimization for a leader in green biotechnology
- Market entry strategy for molecular diagnostics for a leading medical devices company
- Facilitation of strategy workshops and support of strategic planning for a mid-sized client
- Preparation of IPO and private equity investments for small companies
- Leadership coaching for individuals and teams in various industries

Selected clients in alphabetical order:

Pharmaceutical industry

- Abbott / AbbVie
- Bayer
- Fresenius
- Grünenthal
- GSK
- Lilly
- Merck KGaA
- Novartis
- Pfizer
- Roche
- Sanofi
- Takeda

Other sectors

- Amatheon Agri
- European Brain Council
- Heidelberger Druckmaschinen
- Inventiv Health
- iQuest
- KWS
- Leuphana University
- Nestlé
- Nordmilch
- Procter & Gamble
- Syngenta
- Reckitt-Benckiser

IMPRESSIONS

